Sharon S. Richardson
COMMUNITY HOSPICE

Business Network Agreement

Purpose:
The Business Network program has been established to allow business organizations to make donations to the Sharon S. Richardson Community Hospice (SSRCH) through revenue sharing; resulting in the generation of business for members and increasing philanthropic activity. The program is designed to link organizations that have a connection with SSRCH and demonstrate an interest in supporting our mission. A business organization is invited to participate in the Network after an assessment of product and mission compatibility; two (2) references may be required; and, an interview conducted to determine the likelihood of success for both SSRCH and the organization requesting membership.

Referrals:
Referrals from anyone associated with SSRCH including Business Network members will be considered for revenue sharing contributions. Members will monitor the contacts and referrals and have a "trust agreement" to include such referrals in their contribution schedule as detailed below (unique to each member's organization).

Participation Details:

- **Base Contribution** of $500 by year end through any channels including marketing opportunities detailed on the Business Network Marketing Opportunities document. *(If "General Donation" exceeds $500, this requirement is satisfied.)*

- **General Donation Structure** *(include % or $, and timeframe as appropriate)*

_____
_____
_____
_____

Marketing:
SSRCH retains the right to market for those participating members as detailed on the Marketing Opportunities document with the following special considerations for this Member:

_____
_____
_____
_____

Member Responsibilities:

1. All members are required to annually sign confidentiality and ethics agreement.
2. Membership is reviewed annually by a SSRCH representative(s) and the BN Network Key Contact.
3. SSRCH reserves the right to remove a member from the Network at any time for any activity that is determined to be compromising to SSRCH and/or the Business Network.
4. Members are solely responsible for:
    a. Monitoring referrals and tracking revenues generated.
    b. Payment according to the Contribution Agreement.
    c. Confidentiality related to your referral/clients.
    d. Maintaining the supply of materials on the Hospice information display.
5. Any advertisement or notices regarding your membership in the Business Network shall be reviewed by the SSRCH Development & Communications Director and if authorized may include a link to the SSRCH website: www.ssrhospicehome.org

Disclaimer:

SSRCH provides no assurance of the number of referrals, and/or transactions that occur as a result of your membership in the SSRCH Business Network. Further, SSRCH reserves the right to evaluate your membership if any complaints are received regarding your response to referrals and if SSRCH determines a complaint is detrimental to the mission of SSRCH may terminate this Agreement upon written notice.

Signed by: _____ **Title**_____

Organization_____ **Date**_____

SSRCH Representative _____ **Date**_____